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SAN MATEO COUNTY CONTINUUM OF CARE (COC)

2026 APPLICANT INFORMATION SESSION FOR THE SAN MATEO COC LOCAL COMPETITION

JUNE 24, 2026

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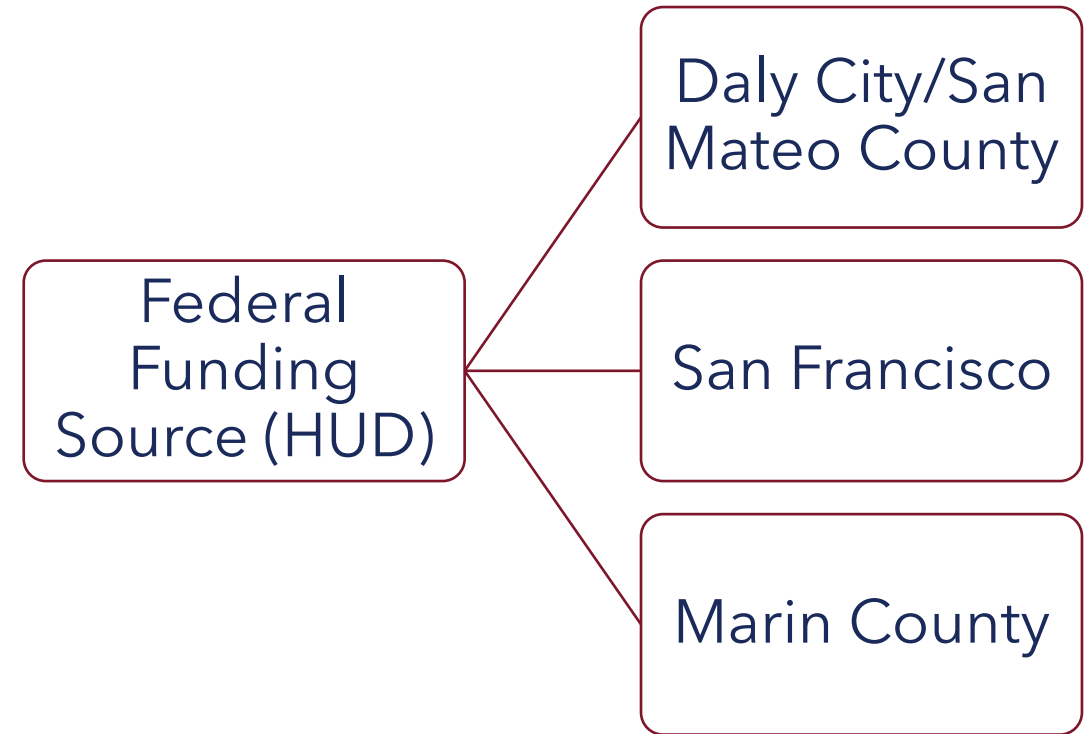
AGENDA

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- I. Welcome and Introductions
 - II. Continuum of Care Program General Information
 - III. Overview of 2026 CoC NOFO
 - IV. Review of San Mateo Review and Ranking Policy
 - V. Information for Renewal Applicants
 - VI. Information for New Applicants
 - VII. Open Question and Answer

Continuum of Care (CoC) Program General Information

What is The Continuum of Care?

The Continuum of Care (CoC) Program is a federal funding program from the U.S. Department of Housing and Urban Development (HUD) that **supports local communities in addressing homelessness**. It is a competitive grant program that funds local organizations to provide housing and services to people experiencing homelessness.

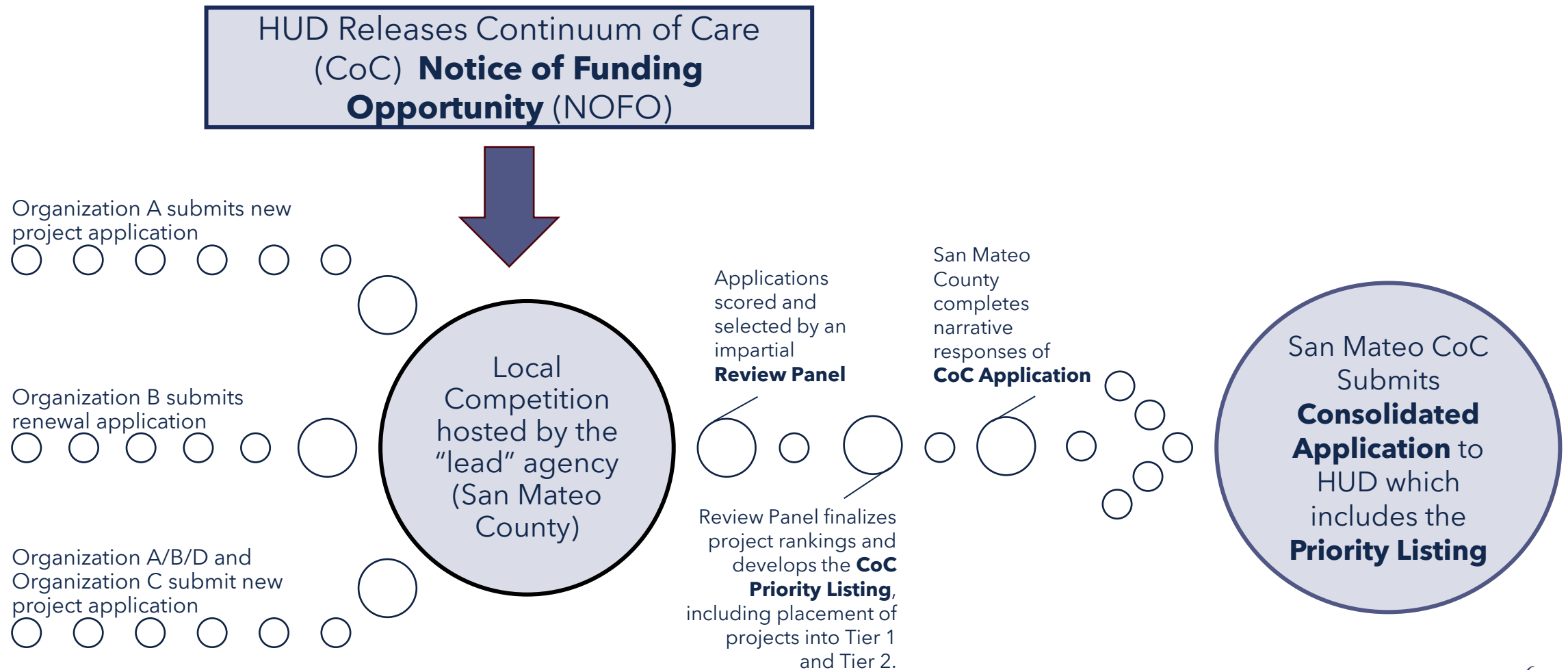


Who Can Apply for CoC Funding?

Eligible applicants typically include:

- Nonprofit organizations (including faith-based organizations)
- Local and state governments
- Tribal governments and organizations
- Public agencies and institutions
- **Existing and new providers may apply.** Eligible providers can apply together.

An Overview of the CoC NOFO Process



Overview of 2026 CoC NOFO

Federal Priorities in 2026 CoC NOFO

1

Focus on **“Rebalancing” the CoC program**, with an emphasis on funding Transitional Housing and Supportive Services Only projects

2

Emphasis on **Cross-System Partnerships**, including with behavioral healthcare and law enforcement

3

Focus on **treatment, recovery, and self-sufficiency** to address the “Root Causes of Homelessness”¹

4

Support for **Service Participation Requirements** in CoC-Funded projects

¹ U.S. Department of Housing and Urban Development, *2026 Continuum of Care (CoC) Notice of Funding Opportunity (NOFO): Stakeholder Memo* (Washington, DC: U.S. Department of Housing and Urban Development, 2026), 1, [Stakeholder Memo](#).

Overall Available Funding in 2026 CoC NOFO



Funding available nationally:

- \$4.04 billion is available for the FY2026 competition
- At least \$104 million for DV Bonus funding
- At least \$430 million for permanent housing for families with children
- Up to **\$1.3 billion** set-aside for new projects, ranked in Tier 2 with a priority for Transitional Housing (TH) and Supportive Service Only (SSO) projects

Local Estimated Funding Availability in 2026 NOFO¹



Estimated Funding Availability for San Mateo County CoC	
Funding Category	Estimated Amount
Annual Renewal Demand (ARD) Funding available to renew eligible existing CoC Program grants scheduled for renewal during the 2026 competition.	~\$16,565,618
CoC Bonus Funding Additional funding available for new projects that advance HUD priorities and meet CoC Bonus eligibility requirements.	~\$2,484,843
Domestic Violence (DV) Bonus Funding Additional funding available for projects that expand housing and services for survivors of domestic violence, dating violence, sexual assault, and stalking.	~\$827,676

¹ These amounts are subject to change, dependent on the Annual Renewal Demand report that HUD has yet to release; the ARD report establishes the official funding amounts available to the community.

Changes to Funding Tiers in 2026 CoC NOFO

Tier 1	Tier 2
• 60% of a community's Annual Renewal Demand (ARD). • <i>Tier 1 is estimated for San Mateo CoC to be ≈\$9,939,371.¹</i> • HUD will select all projects in Tier 1 that pass: • Project quality • Project threshold • Risk review	• Tier 2 equals the ARD remaining after Tier 1, plus the CoC Bonus and DV Bonus amounts. • After selecting all approved Tier 1 projects, HUD will select projects ranked in Tier 2. • Each Tier 2 project is scored 0-100: • 50 pts: CoC application score • 40 pts: CoC's local ranking on Priority Listing • 10 pts: Service participation requirement

¹ HUD has not published either the ARD report for this competition yet. We have estimated the ARD based on recent grant award announcements and funding we are aware of being renewable in the 2026 competition. Estimates will be updated on the CoC website once official amounts are available from HUD.

Eligible Project Types for 2026 CoC NOFO

CoC funding supports a range of housing and service models, including:

- **Transitional Housing (TH)***. Time-limited housing (up to 24 months) with supportive services.
- **Supportive Services Only (SSO)***. Services such as outreach, case management, recovery and substance use treatment services, workforce development services, and childcare.
- **Rapid Re-Housing (RRH)**. Short-term rental assistance and supportive services.
- **Permanent Supportive Housing (PSH)**. Long-term housing assistance with intensive services.

****Due to federal and local priorities, the San Mateo CoC will only accept new applications for TH and SSO in the local competition.****

New Required Certifications for All Applicants

- In the 2026 CoC competition, all project applicants must certify that the organization:
 1. Will not “engage in illegal racial discrimination” (NOFO, p60)
 2. The project applicant will not operate drug injection sites or “safe consumption sites”, knowingly permit the use or distribution of illicit drugs on property under their control, or knowingly distribute drug paraphernalia (NOFO, p60)
 - *According to HUD, “this certification is not a requirement that program participants must be sober in order to receive assistance, participate in treatment in order to receive assistance, or be evicted or exited from assistance for a first-time violation of a drug-related program policy or lease requirement.”*

Reallocation Process and Transition Grants

- **Reallocation** in the CoC NOFO process is when funds shift in whole or in part from an eligible renewal to one or more new projects.
 - Can be voluntary or involuntary – involuntary reallocation usually happens due to underperformance or misalignment of the project with local or HUD priorities
 - Funds could be used to fund any project submitted by any eligible applicant
- **Transition grants** are a type of reallocation where a renewal project can change from one program component to another eligible project type over 1 year.
 - The applicant must be the same as the recipient of the current grant
 - The CoC is only accepting transitions to TH or SSO

Important Considerations for Transition Grants

- **Don't assume the participants in a transition project will be eligible for the new project.**
 - People in PH are housed and are not homeless, which is a requirement for TH. Limited circumstances in which someone exiting PH can be eligible at intake for TH.
 - Consult HUD guidance: <https://www.hud.gov/sites/default/files/CPD/documents/CoC/PH-to-TH-guidance.pdf>
- **Nonprofit organizations are not authorized to administer rental assistance in CoC-funded transitional housing.**
 - Nonprofits can partner with an eligible entity to administer rental assistance. Can instead apply for leasing or operating costs depending on the project.

Local Competition Timeline

Activity	Deadline
Open CoC Competition	June 16, 2026
Applicant Information Session	June 24, 2026, 10:30AM-12:00PM
Local Applications Due	July 10, 2026, 12:00PM
Review Panel	July 27-July 30
Communicate awards/rejections/reductions to applicants and instructions to submit in esnaps	July 31 or August 3, 2026 (approximate)
Email and post priority listing	July 31 or August 3, 2026 (approximate)
Appeals Due	August 6, 2026
Renewal Applicants and New Applicants must submit in esnaps	August 12, 2026
CoC Steering Committee Vote final application	August 21, 2026
CoC Application due in esnaps to HUD	Wednesday, August 26, 2026

Overview of 2026 Review and Ranking Policy

Purpose and Intent of Review and Ranking Policy

- This document **outlines the local competition process** used to determine which projects will be submitted to HUD for CoC funding consideration.
- Includes detailed information on how project applications are **reviewed, scored, selected, and ranked** for inclusion in the CoC Consolidated Application.
- Helps maximize the CoC's competitiveness for federal funding while supporting an effective homelessness response system.
- **All applicants are strongly encouraged to review the Review and Ranking Policy before preparing an application.**



Overview of Review and Ranking Policy Content



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COUNTY OF SAN MATEO
HUMAN SERVICES AGENCY

SAN MATEO COUNTY CONTINUUM OF CARE (COC) – CA-512

2026 COC REVIEW AND RANKING POLICY

DRAFT AS OF 06/04/2026

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**CA-512 2026 CoC Review and Ranking
Policy_FINAL 06082026_2.pdf**



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Information for Renewal Applicants

Important High-Level Takeaways for Renewal Applicants



1

The CoC will likely lose funding for current Permanent Housing (PH) projects

Tier 1 is 60% of ARD.

Not all of the CoC's permanent housing renewals can fit within Tier 1.

2

While there is no cap on PH, competition terms make "status quo" renewal unlikely.

Generally, HUD will select Tier 2 PH renewals last in a national competition, after a large set aside for new TH/SSO projects.

3

As messaged in FY2025, HUD's policy priorities have shifted significantly.

HUD's stated goals have changed with explicit language like¹, "Housing first policies have failed Americans", and "HUD's philosophy for addressing homelessness is not defined by dollars spent or units filled, but by how many people achieve self-sufficiency."

¹ U.S. Department of Housing and Urban Development, *2026 Continuum of Care (CoC) Notice of Funding Opportunity (NOFO): Stakeholder Memo* (Washington, DC: U.S. Department of Housing and Urban Development, 2026), 1, [Stakeholder Memo](#).

Overview of Scoring Factors for Renewal Applicants

Renewal Project Scoring Factor	Points
1. Permanent Housing Outcomes (<i>APR Data</i>)	Up to 12
2. Returns to Homelessness (<i>HMIS and APR Data</i>)	Up to 10
3. Increased Employment Income (<i>APR Data</i>)	Up to 10
4. CoC Grant Spending (<i>HUD Expenditure Report Data</i>)	Up to 10
5. Grants Monitoring/Compliance	Up to 8
6. Cost Effectiveness (<i>partially informed by APR Data</i>)	Up to 10
7. Supportive Services Requirements	Up to 10
8. On-Site Substance Use Treatment	Up to 5
9. Funding for Supportive Services	Up to 10
10. Strategies to Support Self-Sufficiency	Up to 10
11. Local Policy Priorities	Up to 10

Review of Materials Required for Submission

Required materials for a complete Renewal Application:

- **Project Application** (including project budget)
- Attach **a screenshot, showing the date and time, of someone logged in to e-snaps** and accessing the organization's e-snaps account. The screenshot should be of the Applicant Details - Registrants screen - accessed by going to the "Applicants" screen using the menu on the left of the screen, then clicking the link under "Registrants" on the Applicants screen. *The screenshot should be dated no earlier than 6/15/2026.*
- Applicant's most recent **monitoring report** reflecting no findings, or if the report reflects findings, submit the most recent documentation reflecting whether the findings are resolved or not.
- ****NEW**** Not Scored: **A brief letter describing any additional project concepts** that the organization may be willing to pursue if additional CoC funding is available or if the Review Panel determines that additional project submissions are needed to maximize the community's competitiveness in the 2026 CoC NOFO.

Project Application Review



San Mateo County CoC Renewal Project Application - 2026 CoC NOFO	
INSTRUCTIONS Fill in information in all cells highlighted in green on this tab and each tab thereafter and submit your completed application and any supporting documents to HSA_Homeless_Programs@smcgov.org by: July 10, 2026 at 12:00PM	

General Information	
Reporting Period	April 1, 2025 - March 31, 2026
Grantee Name	
Project name	
Project Type	
Number of Beds	
Number of Units	
Total Number of Households Served	

Wherever possible your application has been prepopulated with program performance data.

Please answer required questions on all tabs of the application.

≡	Project Application	Measures 1-4	Measures 5-8	Budget & Measure 9	Measures 10-11
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Important Budget Notes

- Project budgets should reflect HUD expenses **only**.
- Applicants can move up to 10% between budget line items (as compared to your current grant agreement).

San Mateo County CoC Renewal Project Application - 2026 CoC NOFO	
Please provide the following information about the budget for this project. Please complete all applicable cells highlighted in green. Cells in blue will autocalculate.	
Please Note - Measure 9 includes points for CoC funding dedicated to supportive services and match or other leveraged funds for supportive services.	
Budget Request	
(autopopulates from Summary Budget Table below; \$	-
Summary Budget Table	
Enter the line items total for the project for HUD expenses only.	
Eligible Costs	CoC Funding
1a. Leased Units	
1b. Leased Structures	
2. Rental Assistance	
3. Supportive Services	
4. Operating	

 Project Application Measures 1-4 Measures 5-8 Budget & Measure 9 Measures 10-11

Eligible Transition Grant Pathways Under the 2026 CoC NOFO



Transition Grant Pathways for Renewal Projects

- Renewal Rapid Re-Housing (RRH) project can transition to a **Transitional Housing (TH)** or **Supportive Services Only (SSO)** project.*
- Renewal Permanent Supportive Housing (PSH) project can transition to a **Transitional Housing (TH) Supportive Services Only (SSO)** project.

** Under the 2026 CoC NOFO, projects funded through the DV Bonus are not eligible to transition to an SSO project type other than SSO-CE.*

Important Note:

Renewal Applicants who plan to transition their project must submit:

- (1) A Renewal Application for the current project and**
- (2) A New Project Application for the project type.**

Match Requirement

- Renewal projects must still provide Match equal to **25% of the CoC funds requested**, excluding leasing funds.
- Match may be provided through **cash or in-kind contributions**.
- Match may come from the applicant or other eligible public or private sources.
- Match documentation must be maintained throughout the grant term.

Renewal projects do not need to submit commitment letters with the local application – only include expected Match info in the application form.

Match commitment letters must be included with the esnaps application.



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Information for New Applicants

CoC Project Requirements

- Must participate in Coordinated Entry and Homeless Management Information System
- One-year grant terms strongly encouraged (longer terms are allowed)
- Must begin operations in a timely manner
- Must document a 25% match. Leasing funds do not require match.
- Applicants are advised to carefully review NOFO to understand allowable costs for each project type.

Match Requirement

- HUD requires Match equal to **25% of the CoC funds requested**, excluding leasing funds.
- Match may be provided through **cash or in-kind contributions**.
- Match may come from the applicant or other eligible public or private sources.
- Match must be maintained throughout the grant term.

New project applicants must submit Match commitment letters when submitting in eSnaps. You must indicate in the local application the Match that will be committed.

Example: A project requesting \$100,000 in CoC funds (excluding leasing) must provide at least **\$25,000 in Match**.

New Applicant Scoring Criteria 1/2



New Project Scoring Factor	Points
1. System Performance Measures and Advancing System Performance Evaluates the project's ability to achieve strong participant outcomes and contribute to the community's goals for reducing and ending homelessness.	Up to 26
2. Applicant Experience The applicant must demonstrate relevant experience in providing housing or services to people experiencing homelessness.	Up to 10
3. Supportive Services and Addressing Barriers Assesses the availability, accessibility, and quality of supportive services designed to address participant needs and promote housing stability and self-sufficiency.	Up to 20
5. Applicant Capacity to Operate HUD Funding Assesses the applicant's ability to effectively administer and manage HUD funding.	Up to 15

New Applicant Scoring Criteria 2/2



New Project Scoring Factor	Points
6. Project Timing and Financial Feasibility Evaluates whether the project has a realistic start-up plan, a sound budget, and the financial resources needed to deliver the proposed services effectively.	Up to 15
7. Opportunity Zone Preference Evaluates whether the project advances HUD's priority of investing resources in federally designated Opportunity Zones by directing at least 50 percent of project funds to these communities. To check if your project services an "Opportunity Zone" visit: https://www.hud.gov/opportunity-zones/resources/map	Up to 4

All Required Materials for New Project Applicants

Required materials for a complete New Application:

- **Project Application** (including project budget)
- Applicant's most recent **monitoring report** reflecting no findings, or if the report reflects findings, submit the most recent documentation reflecting whether the findings are resolved or not.

Important Note: A separate project application must be submitted for each project an applicant wishes to have considered for CoC funding.

New Project Application Review

We will now walk through the various application tabs in the New Project Application.

<https://www.smcgov.org/media/159881/download?inline=>

Important Next Steps

- ☐ Confirm SAM.gov registration is active and current
- ☐ Review the NOFO thoroughly for all requirements from HUD
- ☐ Review the local Review and Rank Policy
- ☐ Complete project applications by deadline
- ☐ Gather Match commitment letters
- ☐ Ensure active esnaps log in



eSnaps Access and Registration Information



- Create a profile for your organization in esnaps:
<https://esnaps.hud.gov/grantium/frontOffice.jsf>
- Create an esnaps account:
<https://files.hudexchange.info/resources/documents/Create-an-e-snaps-User-Profile.pdf>
- Access your organization's esnaps:
<https://files.hudexchange.info/resources/documents/Give-Staff-Access-to-Your-Organizations-e-snaps-Account.pdf>
- Update applicant profile:
<https://files.hudexchange.info/resources/documents/Updating-the-Applciant-Profile.pdf>

A screenshot of the eFront Office portal. The header is black with 'e Front Office' in white. The left sidebar is grey and contains links: 'Front Office Portal', 'Username:' with a text box, 'Password:' with a text box, 'Login', 'Create Profile' (highlighted with a yellow circle), and 'Contact Us'. The main content area is white and contains a welcome message, instructions for authorized users, information for collaborative applicators, and details about the CoC Program Registration and Application, including OMB approval numbers and public reporting burdens.

e Front Office

Front Office Portal

Username:

Password:

Login

Create Profile

Contact Us

Welcome to **e-snaps**! The application and grants management system for HUD's Continuum of Care (CoC) Program. This system also supports the Technical Submission process for project applications conditionally selected for the CoC Program Competition. It also supports the Technical Submission process for project applications conditionally selected for the CoC Program Competition.

The **e-snaps** system is to be used by authorized persons only. If you are an authorized user, please log in by entering a valid username and password. If you are not an authorized user, please contact your system administrator. You can also use the Links on the left menu to navigate through the system, and access application forms and other related links. If you are not an authorized user and need access to e-snaps on behalf of your Continuum of Care as a Collaborative Applicator, please contact your system administrator.

The information collection requirements contained in this application were submitted to the Office of Management and Budget for review, and you are not required to complete this form, unless it displays a valid OMB control number with expiration date.

Information is submitted in accordance with the statutory and regulatory authority for the CoC Program. The information will be used for the award of CoC Program grants.

Selection of applications for funding under the Continuum of Care Program are based on rating factors established in the Notice of Funding Opportunity. Information collected in the application form will only be collected in accordance with each year's Competition.

If you've forgotten your password, send a request to e-snaps@hud.gov and your password will be reset.

CoC Program Registration: OMB Approval No. 2506-0182 (exp. 11/30/2024)

Public reporting burden for this collection is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

CoC Program Application: OMB Approval No. 2506-0112 (exp. 12/31/2024)

Public reporting burden for this collection of information is estimated to average 190 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The reporting burden for Continuum of Care is estimated to average 204 hours and the reporting burden for applicants is expected to average 20 hours.

Applicant Questions

