



F O C U S
strategies

COUNTY OF SAN MATEO CENTER ON HOMELESSNESS

**PARTNERSHIP SPOTLIGHT SERIES: CHILDCARE
SERVICES**

REBECCA CAMARGO | CONSULTANT, FOCUS STRATEGIES

HANA GOSSETT | SENIOR COC CONSULTANT, FOCUS STRATEGIES

Meeting Objective and Goals

Meeting Objective

Explore how partnerships between homelessness response providers and other community-based organizations can strengthen services, improve participant outcomes, and support competitive CoC funding applications.

Today's Goals

- Understand the CoC Program and the key federal priorities shaping the 2026 CoC NOFO competition.
- Identify opportunities for partnerships and project collaboration for the 2026 CoC NOFO competition.

Meeting Agenda



-
- I. Overview of the Continuum of Care (CoC Program)
 - I. Examples of competitive project types
 - II. Review of FY2026 CoC NOFO federal priorities and expected changes in project funding
 - II. Overview of what to expect for new partners and new project applicants
 - III. Open discussion of Partners

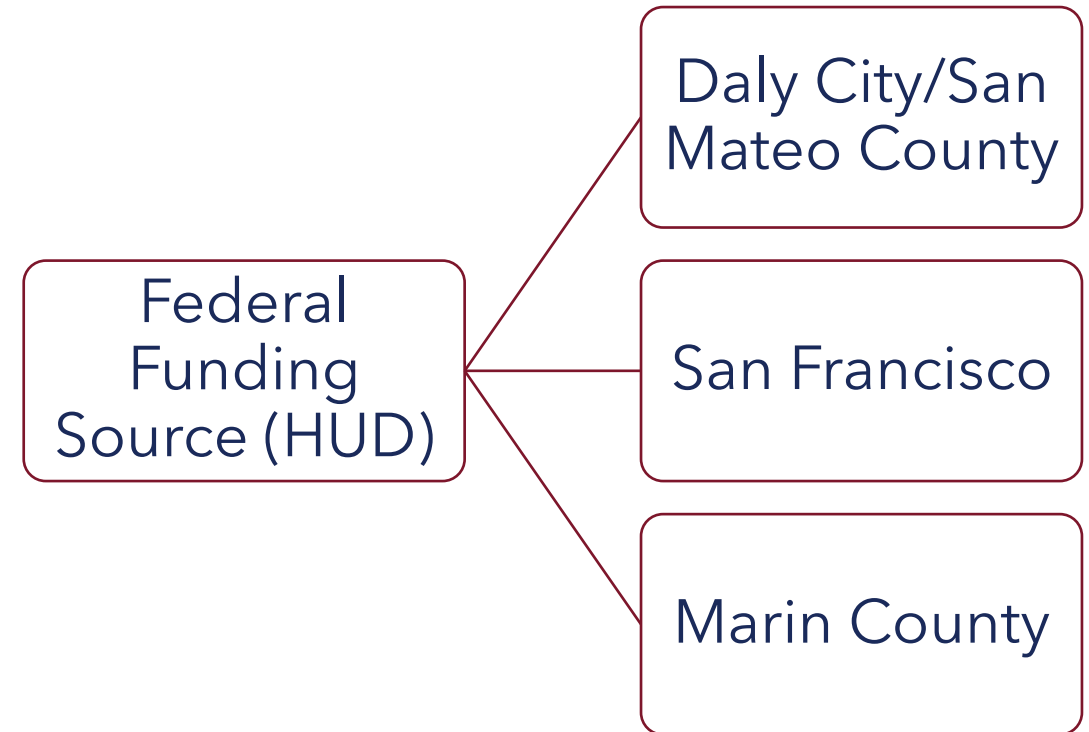


FOCUS
strategies

Overview of the Continuum of Care Program

What is The Continuum of Care?

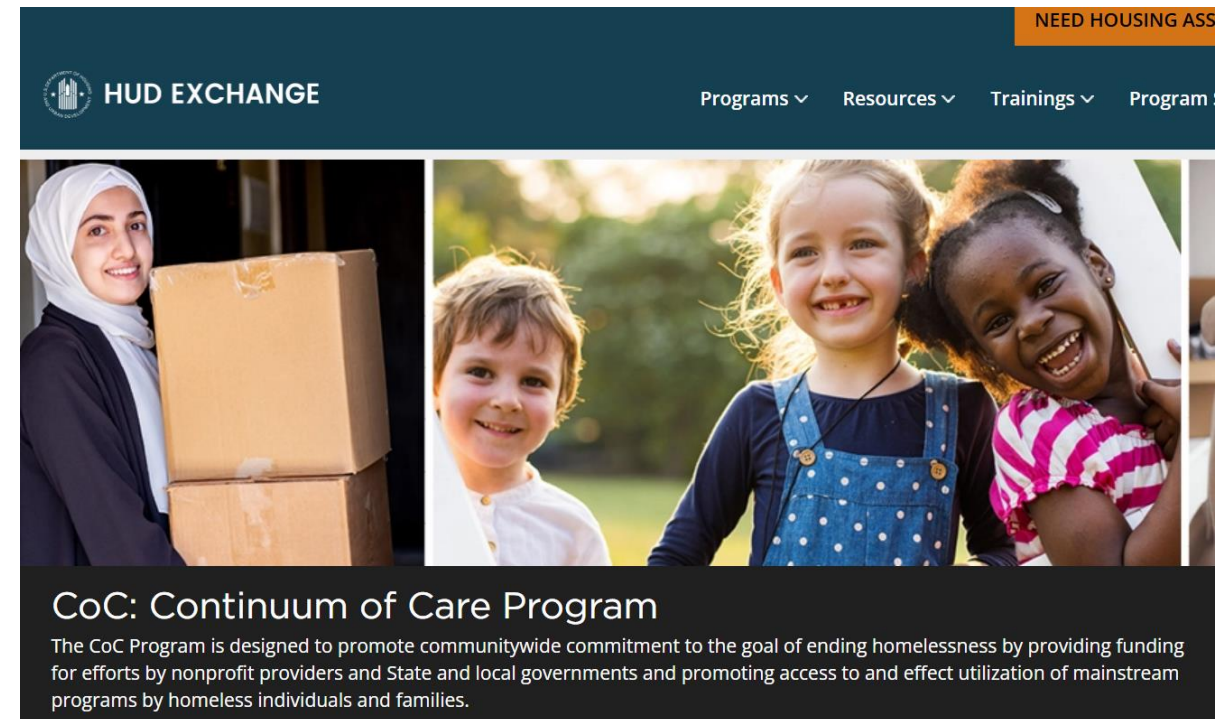
The Continuum of Care (CoC) Program is a federal funding program from the U.S. Department of Housing and Urban Development (HUD) that **supports local communities in addressing homelessness.** It is a competitive grant program that funds local organizations to provide housing and services to people experiencing homelessness.



What Does the CoC Program Do?

The CoC Program is designed to:


- **Support a community-wide response to homelessness**
- Help people quickly exit homelessness into stable housing
- Expand access to services, treatment, and mainstream resources for people experiencing homelessness
- Promote long-term stability and self-sufficiency for people experiencing homelessness



NEED HOUSING ASS

HUD EXCHANGE

Programs ▾ Resources ▾ Trainings ▾ Program



CoC: Continuum of Care Program

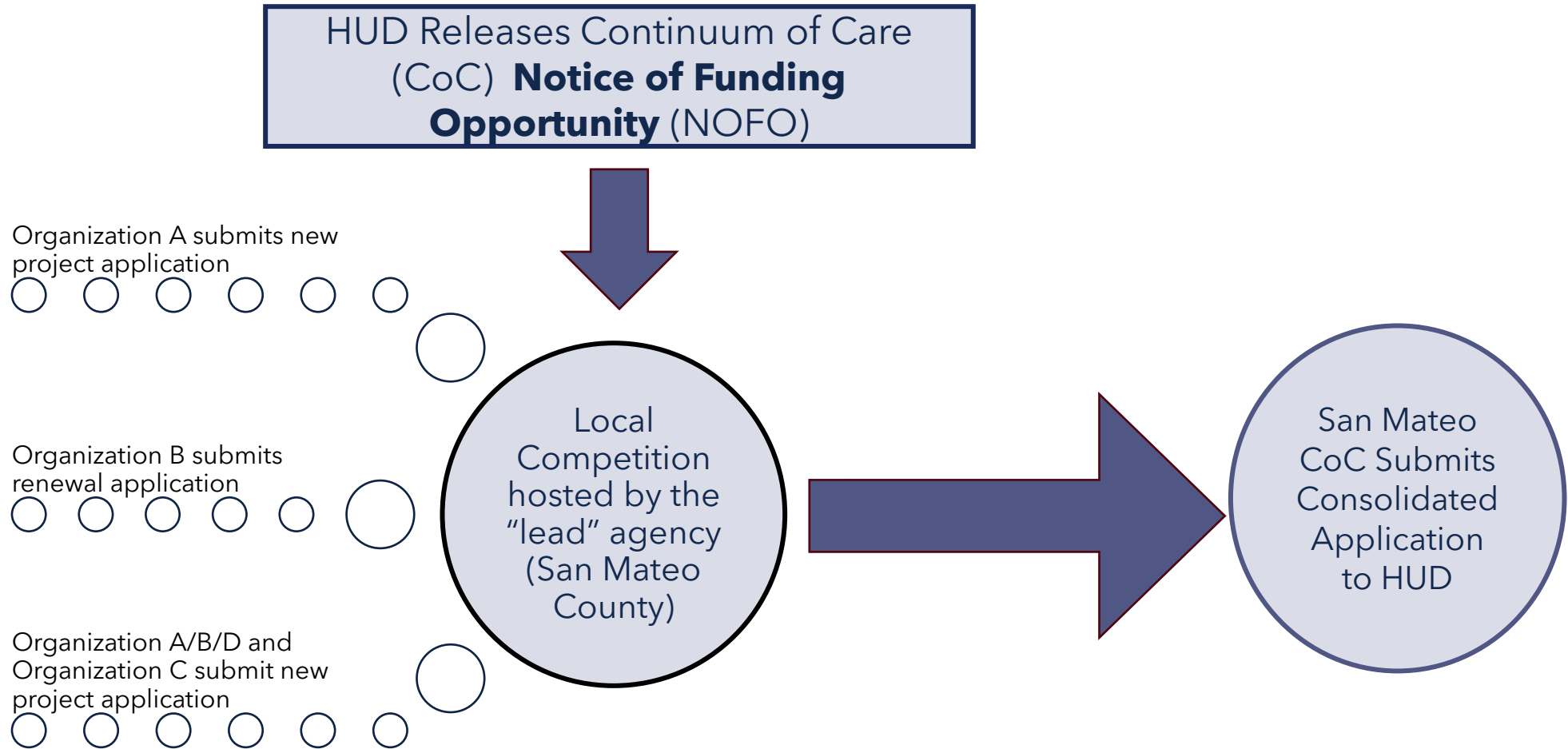
The CoC Program is designed to promote communitywide commitment to the goal of ending homelessness by providing funding for efforts by nonprofit providers and State and local governments and promoting access to and effect utilization of mainstream programs by homeless individuals and families.

Who Can Apply for CoC Funding?

Eligible applicants typically include:

- Nonprofit organizations (including faith-based organizations)
- Local and state governments
- Tribal governments and organizations
- Public agencies and institutions
- **Existing and new providers may apply.** Eligible providers can apply together.

How Does CoC Funding Work?



What Types of Projects are Funded?

CoC funding supports a range of housing and service models, including:

- **Transitional Housing (TH)***. Time-limited housing (up to 24 months) with supportive services.
- **Supportive Services Only (SSO)***. Services such as outreach, case management, recovery and substance use treatment services, workforce development services, and childcare.
- **Rapid Re-Housing (RRH)**. Short-term rental assistance and supportive services.
- **Permanent Supportive Housing (PSH)**. Long-term housing assistance with intensive services.

****Due to federal and local priorities, the CoC will only accept new applications for TH and SSO in the local competition.***

What Types Of Projects Are Funded? (Continued)

Examples of project concepts that could be eligible and competitive in 2026 CoC NOFO

Transitional Housing (TH)

- Transitional housing programs with enhanced on-site supportive services like childcare services, behavioral health services, or workforce development services

Supportive Services Only (SSO)

- Funding for childcare services for families experiencing homelessness (on or off-site services)
- Programs serving specific populations experiencing homelessness, such as youth, families, veterans, or survivors of domestic violence
- Shelter programs offering coordinated on-site services (e.g., childcare) and housing navigation

2026 Federal Priorities for CoC Program Funding



01

Emphasis on **on-site** treatment, recovery, employment, and self-sufficiency services to address “root causes of homelessness.”¹

02

Project designs highlighting **mandatory services and connections** to behavioral health care, employment, and other mainstream systems.

03

Emphasis on “rebalancing” the CoC Program to support a broader range of project types and interventions, including **Transitional Housing** and **Supportive Services Only** projects.

¹ U.S. Department of Housing and Urban Development, *2026 Continuum of Care (CoC) Notice of Funding Opportunity (NOFO): Stakeholder Memo* (Washington, DC: U.S. Department of Housing and Urban Development, 2026), 1, [Stakeholder Memo](#).



FOCUS
strategies

What to Expect From the Local Competition as a New Partner or Applicant

Important Requirements of CoC Funding: New Project Applicants



Providers applying for CoC funding must meet programmatic and administrative requirements associated with federal grant funding. New applicants can expect to:

Submit a **New Project Application**

Secure and document cash or in-kind **match contributions**.

Register and maintain accounts with SAM.gov and HUD's e-snaps system.

Comply with **federal reporting, monitoring, and grant management requirements**, including data entry in the Homeless Management Information System (HMIS).

Please note these steps will be covered in more detail in the Applicant Information Session on June 24, 2026.

Ways to Apply for CoC Funding

There are a few different ways that a new partner/ applicant can apply for CoC Funding:

- Apply as a **new applicant** with a new project application for a new project or expansion of an existing eligible project.
- **Partner** with an organization (such as one with CoC Funding experience) to submit a joint application, where one organization is a recipient and the other is a subrecipient or subcontractor.
- Provide **in-kind services** or resources (e.g., physical space, case management, substance use treatment services, etc.)

Next Steps for Interested Partners and Applicants

Stay Informed

- Check the Center on Homelessness Website for updated information, including local competition timeline and application materials.
<https://www.smcgov.org/hsa/2025-continuum-care-nofanofa>
- Sign up for the CoC Email List by emailing HSA_Homeless_Programs@smcgov.org to request to be included.

Prepare for the Competition

- Anticipate attending the Applicant Information Session **on June 24, 2026, 10:30AM-12:00PM.**
- Review the 2026 CoCNOFO
<https://simpler.grants.gov/opportunity/18c6dc79-e5dd-42e9-aca5-b35c5d26eded>
- **Explore partnerships with other organizations to submit funding applications.**

Questions





FOCUS
strategies

Open Partnership Discussion